

## **FOR IMMEDIATE RELEASE**

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## **Johnson Controls Security Products Signs on With New Distributor Partner ISCS**

*New distribution partner in Australia highlights continued growth for video brands  
in the Pacific region*

**SYDNEY, 8<sup>th</sup> June, 2017** — [Tyco Security Products](#), now known as Johnson Controls Security Products, is pleased to announce the appointment of [International Security Control Solutions Pty. Ltd](#) (ISCS) as a new distributor partner for Australia for the company's line of video surveillance solutions. A leading distributor to the Australasian security market, ISCS has a national presence with branches in Sydney, Melbourne, Brisbane and Adelaide.

Under the terms of the agreement, ISCS will expand access to Johnson Controls Security Products' industry leading video surveillance brands to the ISCS customer base throughout Australia. The brands include [Exacq](#), known for its intuitive video management system software and recording hardware, and the [Illustra](#) brand of cameras, Johnson Controls Security Products' fast growing IP cameras portfolio. Paired together, technology from Exacq and Illustra provide robust solutions for a wide range of surveillance users, from enterprise to small to medium size organizations.

Ken May, Vice President, Asia-Pacific Sales said "*The agreement with ISCS reflects the growing recognition and market demand in the Australian market for competitive and easy to configure video solutions. Exacq has been hugely successful in the SME and mid-size enterprise segments, and we look forward to offering the market plug and play*

*integration at the edge with our Illustra camera range through ISCS' robust national channel."*

Darren Banks, Regional Sales Director, Pacific said *"With full featured offerings in training and design services and outstanding customer support, we're pleased to have the full breadth of ISCS to further support our video solutions and our current and future customers in Australia."*

Stuart Harmer, Managing Director, ISCS said *"As the leading distributor of access control and CCTV products within Australia, ISCS has an extensive network of integrators and we are confident that Johnson Controls Security Products will be received well within the Australasian market."*

ISCS will carry Johnson Controls Security Products' video surveillance solutions from June, with the first major demonstration of solutions from Exacq at stand G10 at the 2017 Security Exhibition and Conference, 26-28 July, International Convention Center Sydney, Darling Harbour.

For further details please contact Darren Banks at [dabanks@tycoint.com](mailto:dabanks@tycoint.com) or Stuart Harmer at [stuart.harmer@iscs.com.au](mailto:stuart.harmer@iscs.com.au).

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### ***About Johnson Controls Security Products***

Johnson Controls Security Products is a global diversified technology and multi industrial leader serving a wide range of customers in more than 150 countries. With its world-leading premium access control, video, location-based tracking and intrusion solutions, Johnson Controls Security Products employs over 2,800 employees globally, including research and development, marketing, manufacturing, sales, service and logistics teams in the Americas, Europe, the Middle East, Africa, and Asia Pacific. Our products, built by developers from all product disciplines, consistently allow customers to see more, do more, and save more across multiple industries and segments including healthcare, government, transportation, finance, retail, commercial and residential. Worldwide, Johnson Controls Security Products helps protect 42% of Fortune 500 companies, transportation systems on five continents, 37% of the world's top

100 retailers, over two million commercial enterprises, thousands of students in more than 900 educational facilities, and over five million private residences.

### **About Johnson Controls' Building Technologies & Solutions**

Johnson Controls' Building Technologies & Solutions is making the world safer, smarter and more sustainable – one building at a time. Our technology portfolio integrates every aspect of a building – whether security systems, energy management, fire suppression or HVACR – to ensure that we exceed customer expectations at all times. We operate in more than 150 countries through our unmatched network of branches and distribution channels, helping building owners, operators, engineers and contractors enhance the full lifecycle of any facility. Our arsenal of brands includes some of the most trusted names in the industry, such as Tyco®, YORK®, Metasys®, Ruskin, Titus®, Frick®, PENN®, Sabroe®, Simplex® and Grinnell®. For more information, visit [www.johnsoncontrols.com](http://www.johnsoncontrols.com) or follow @JCI\_Buildings on Twitter.

### **About Johnson Controls**

Johnson Controls is a global diversified technology and multi industrial leader serving a wide range of customers in more than 150 countries. Our 120,000 employees create intelligent buildings, efficient energy solutions, integrated infrastructure and next generation transportation systems that work seamlessly together to deliver on the promise of smart cities and communities. Our commitment to sustainability dates back to our roots in 1885, with the invention of the first electric room thermostat. We are committed to helping our customers win and creating greater value for all of our stakeholders through strategic focus on our buildings and energy growth platforms. For additional information, please visit <http://www.johnsoncontrols.com> or follow us @johnsoncontrols on Twitter.